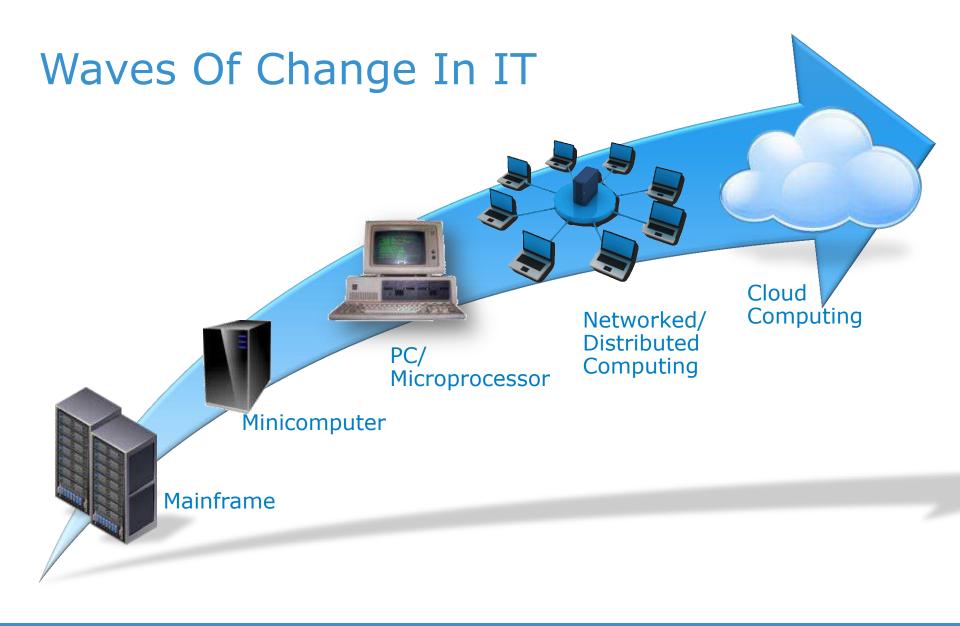
CLOUD TRANSFORMS IT BIG DATA TRANSFORMS BUSINESS

BIG DATA

Pat Gelsinger

President & COO Information Infrastructure Products EMC Corporation



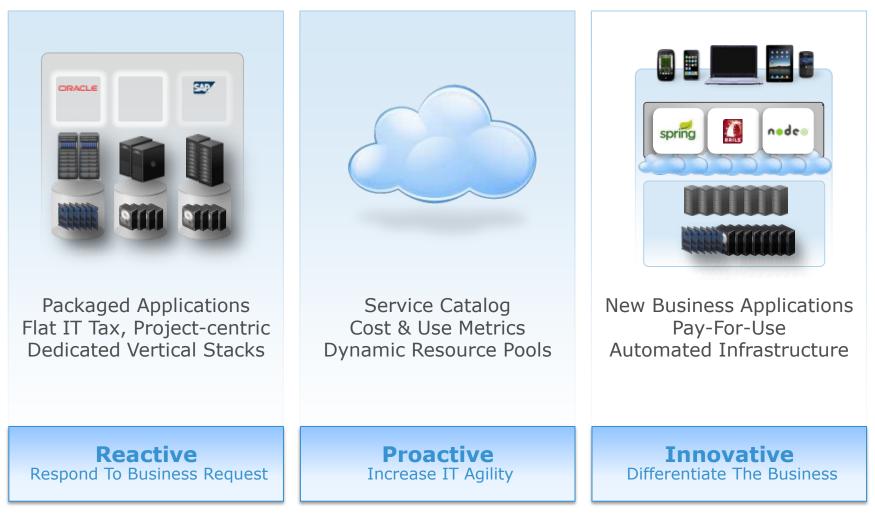




CLOUD TRANSFORMS IT

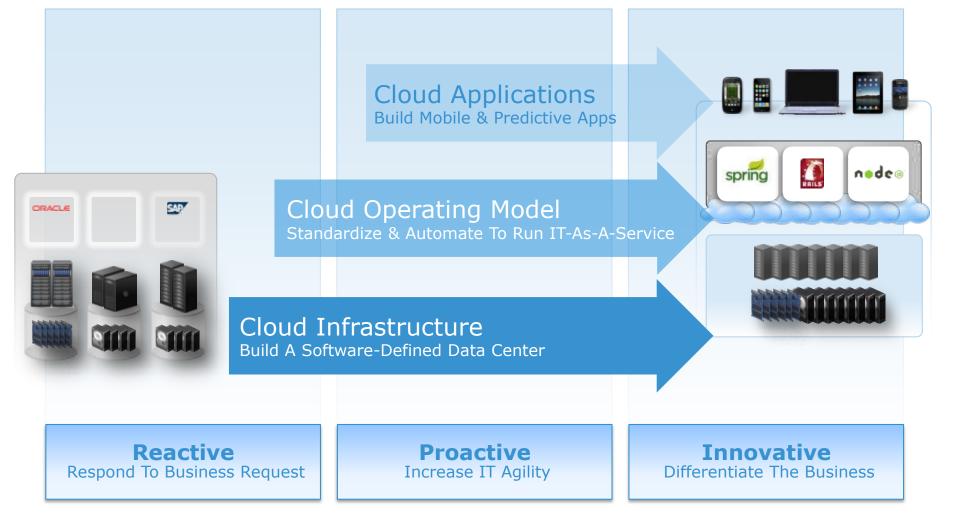


Phases Of IT Maturity



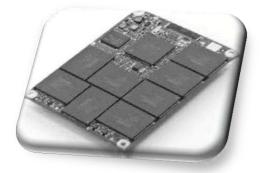


Steps Of IT Transformation





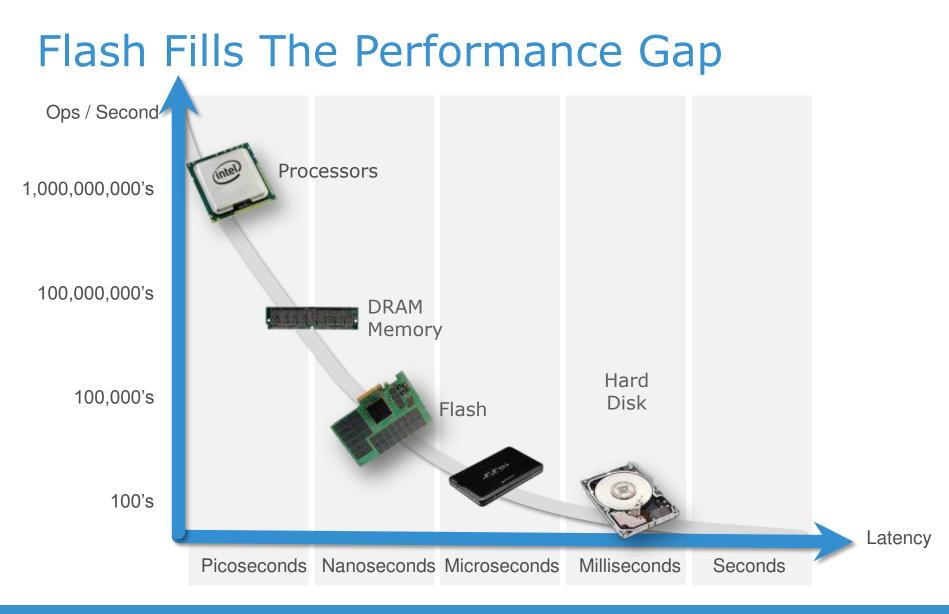




Cloud.

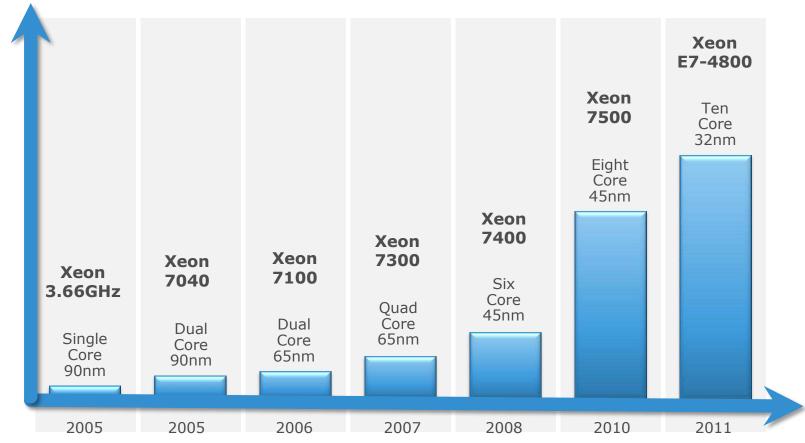


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Dramatic Performance Growth For x86 2000% Performance Increase Since 2005

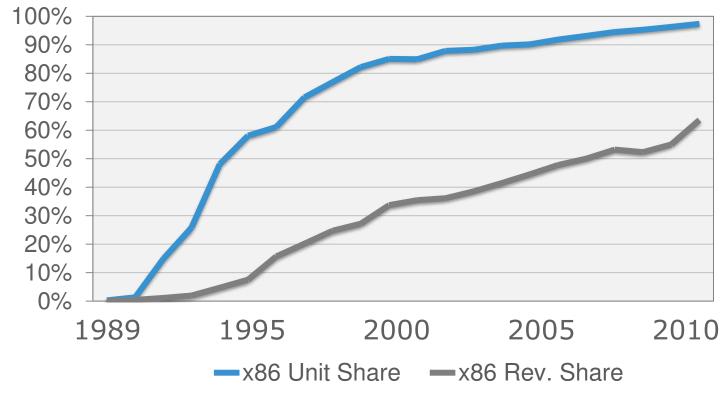


Source: Intel internal OLTP database workload performance estimates as of 15 April 2011. Results have been estimated based on internal Intel analysis and are provided for informational purposes only. Any difference in system hardware or software design or configuration may affect actual performance.



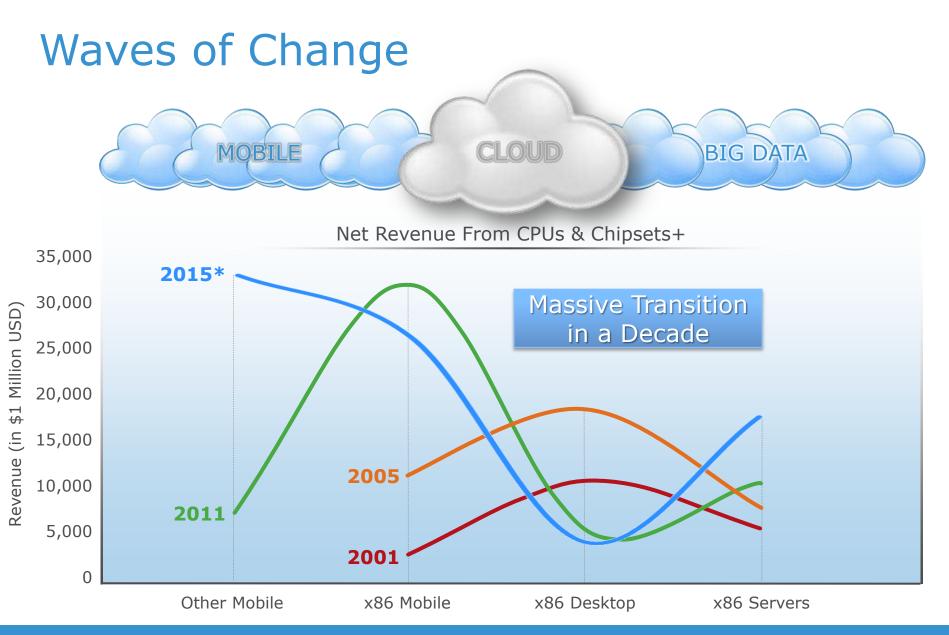
Dominant Market Share For x86

x86 As A Percent Of Worldwide Server Shipments



Source: IDC

EMC²



+: Data from Intel 2011, 2005, 2001 Annual Reports, http:// www.isuppli.com, http:// www2.uta.edu/marketing

EMC²

Future Si Design - Mobile

More than Power, Performance, Cost and Footprint

- Embed HW in SoC for:
 - Virtualization
 - Graphics: Remote desktop / graphics-rich remote UI
 - Security: e-Currency, DRM, Anti-Virus
 - Encryption: Fast, secure endpoint communication
- Standard HW interface for generic OS / SW management

Cloud.



Future Si Design- Server

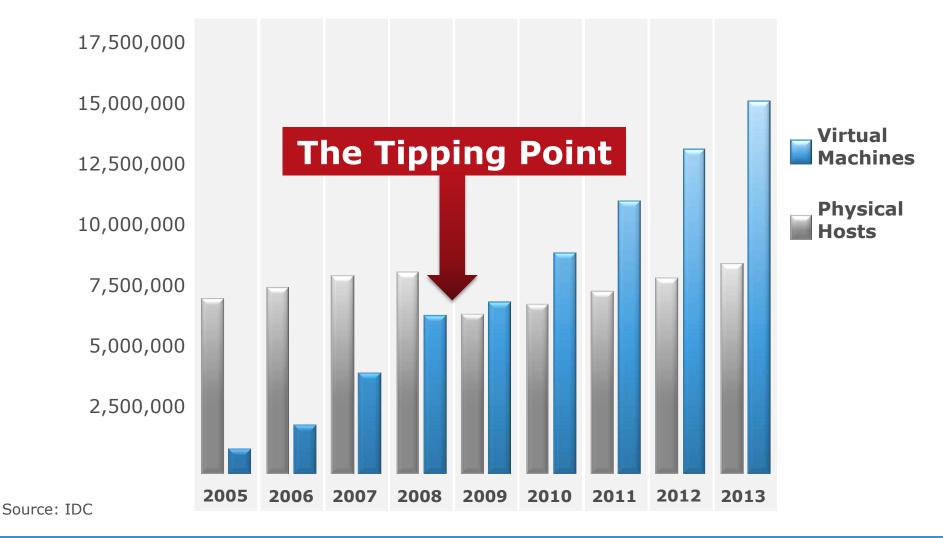
More than Power, Performance, Cost and Footprint

- Design for the Software-Defined Data Center & Big Data
 - Server NICs integrate VXLAN VTEP
 - HW accelerates remote graphics-rich desktops and connection protocols
 - Programmable HW to classify and inspect network packets
 - Large on-chip, high-speed memory (SRAM, PCM, Flash)

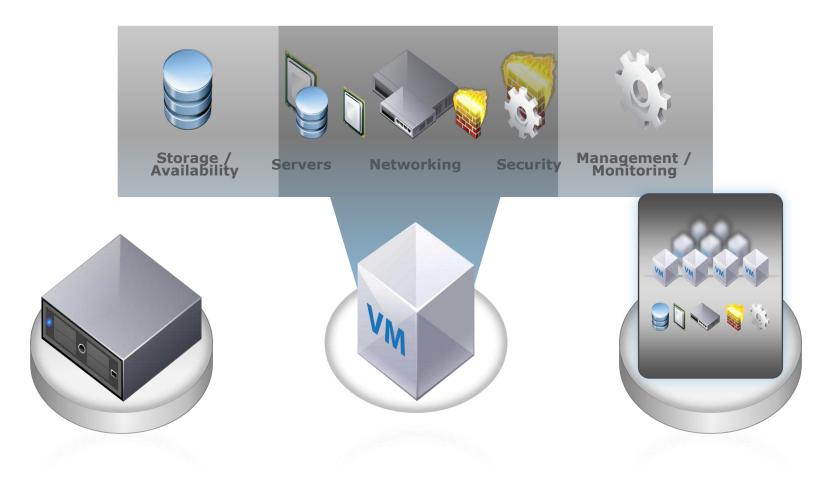
Cloud.



2009: More Apps On Virtual Infrastructure

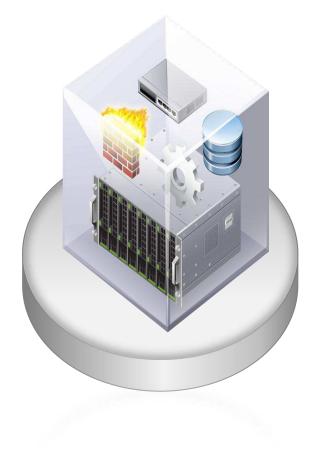






2008 2012 FUTURE



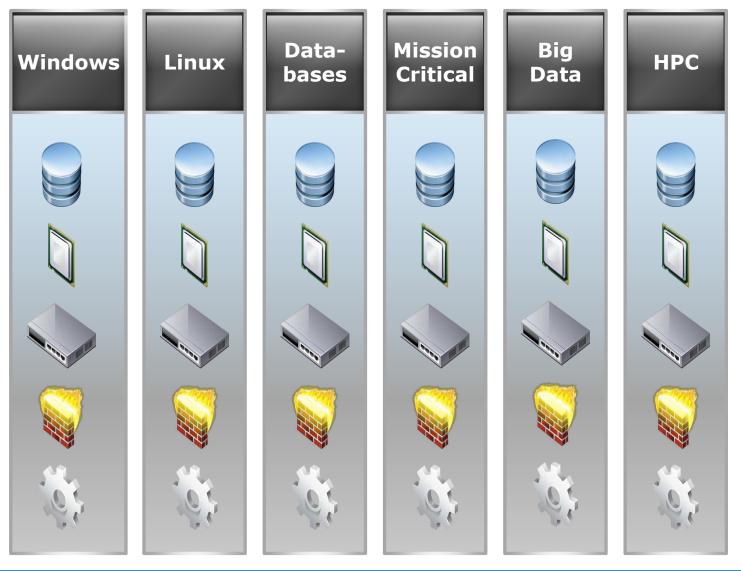


SOFTWARE-DEFINED DATACENTER

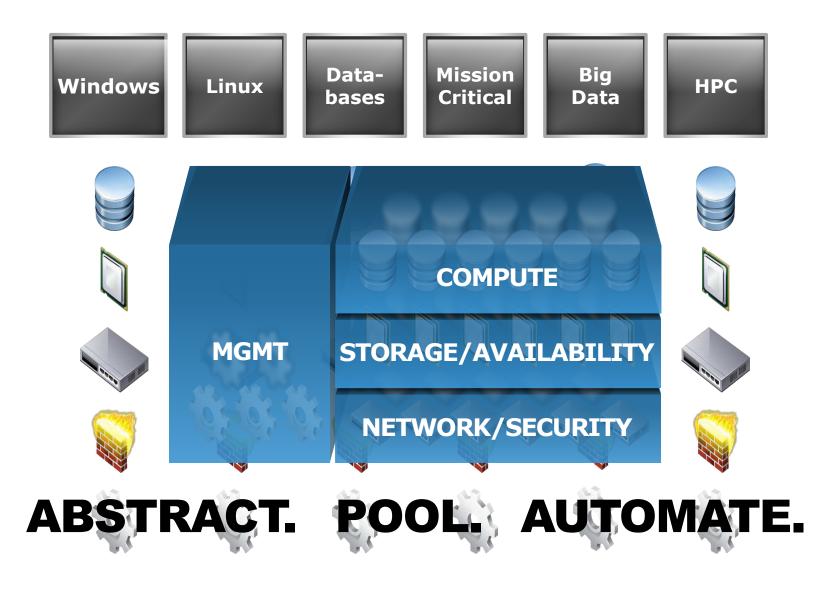
All infrastructure is virtualized and delivered as a service, and the control of this datacenter is entirely automated by software.



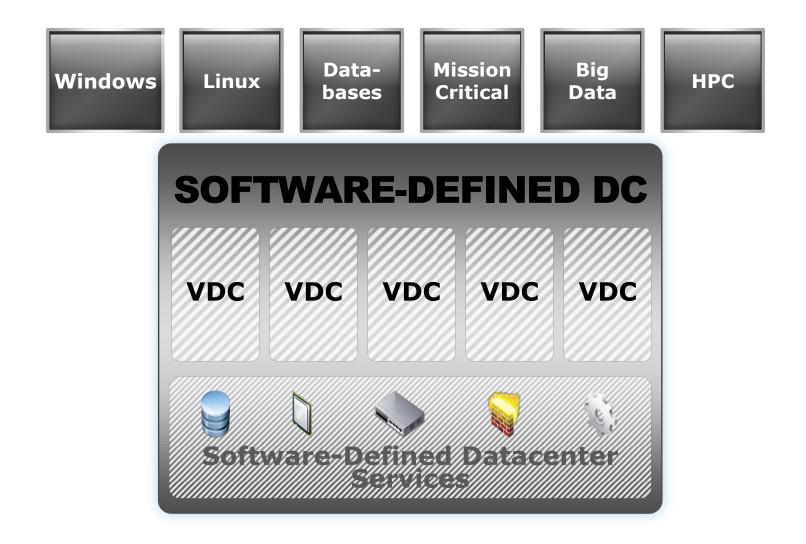
Traditional View of the DC Environment









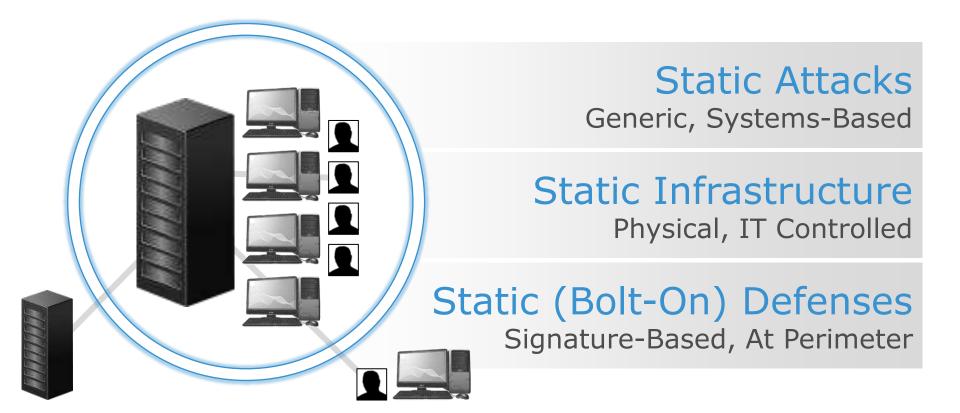




TRUST TRANSFORMS CLOUD

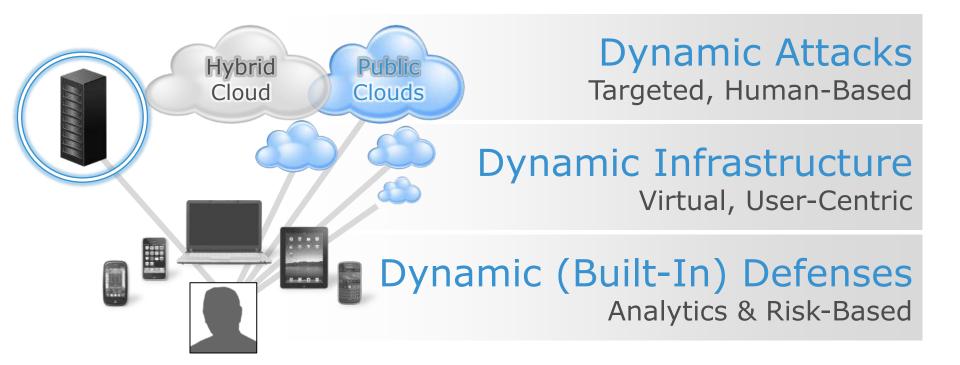


Old World: Static Security





New World: Dynamic Security







BIG DATA TRANSFORMS BUSINESS



IN 2000 THE WORLD GENERATED TWO EXABYTES OF NEW INFORMATION

Sources: 'How Much Information?" Peter Lyman and Hal Varian, UC Berkeley,. 2011 IDC Digital Universe Study.

IN 2000 THE WORLD GENERATED ORE TWO EXABYTES IAN OF NEW INFORMATION

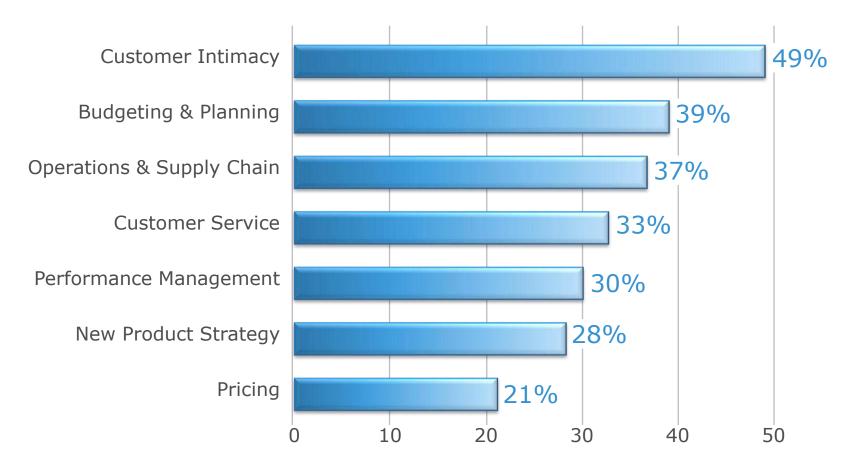
EVERY DAY

2011

Sources: "How Much Information?" Peter Lyman and Hal Varian, UC Berkeley,. 2011 IDC Digital Universe Study.

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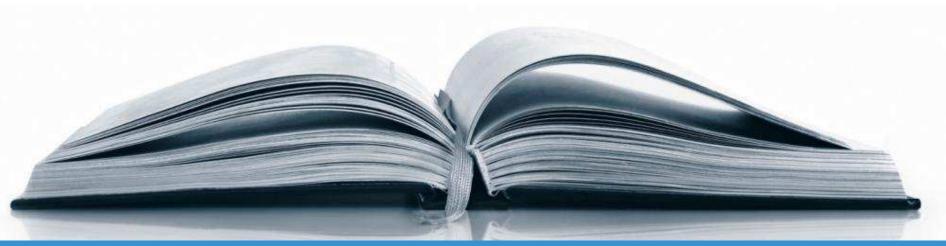
How Companies Are Using Big Data Functional Areas Where Companies Are Using Big Data



McKinsey Global Survey of 1,469 C-level executive respondents at a range of industries and company sizes, "Minding Your Digital Business," 2012.



big•data \ datasets so large they break traditional IT infrastructures.





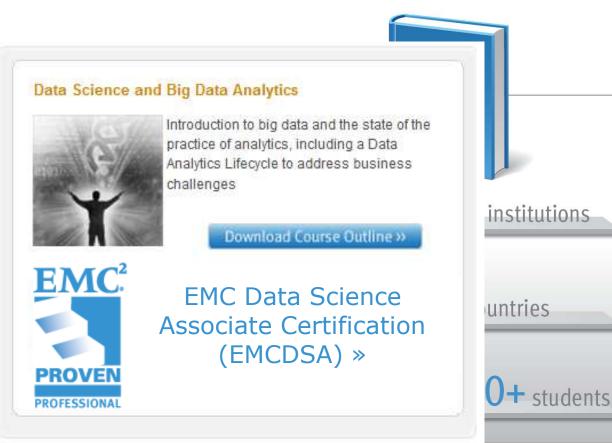
BI focuses on managing and reporting on **existing data** to **monitor** and **manage** concerns within the enterprise Data Science applies advanced analytical tools and algorithms to generate predictive insights and new product innovations that are a direct result of the data

Who Is The

Data Scientist?

Source: EMC Study, "Data Science Revealed: A Data-Driven Glimpse into the Burgeoning New Field," December 5, 2011

Training Tomorrow's Talent EMC Academic Alliance







In Summary

- Silicon design remains essential – HW/SW codesign is critical
- The action is in the edges (Mobile & Server)
- Cloud becomes the Software-Defined Datacenter
- Big Data opens up new opportunities for HW design



