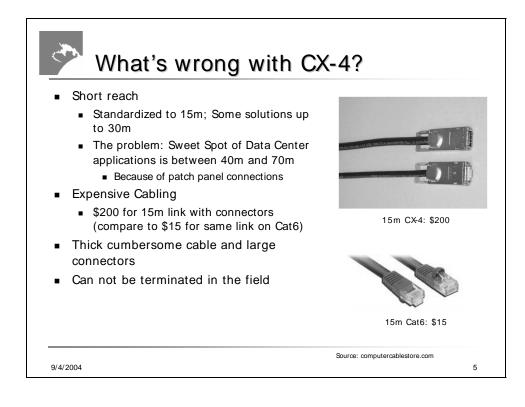
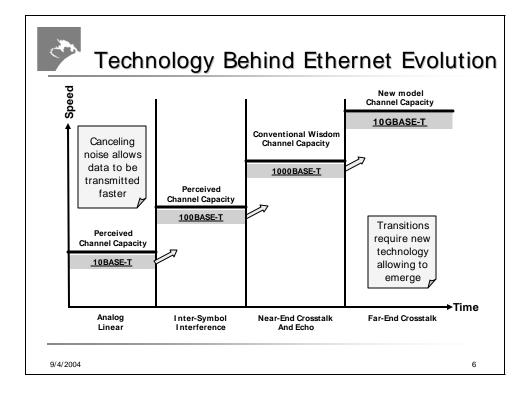
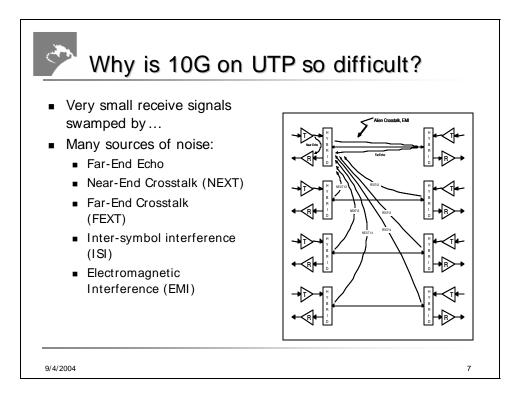


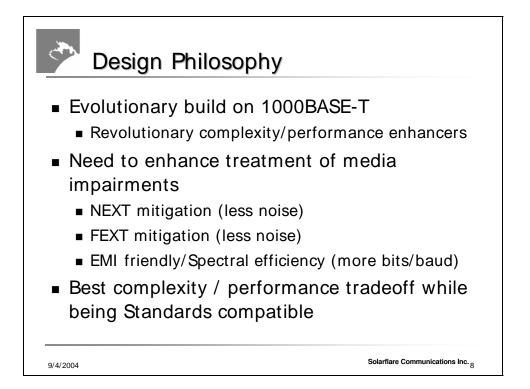
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It's not just about running on installed cable		
Optical Fiber and Modules	UTP and 10GBASE-T PHYs	
Terminations are very expensive and require skilled labor to install	• RJ45 is cheap, plastic, installed in field by any IT manager	
 Optical modules necessarily involve the mechanical assembly of many technologies: VCSELs, PIN diodes, laser drivers, trasimpedance amps and SerDes chips. 	• UTP PHYs are implemented in vanilla CMOS and are on a roadmap to single chip integration – lower COGs by construction	
Optical modules are, by construction, one per port	 UTP PHYs are capable of multi- port-on-a-chip implementations as lithography progresses – dramatically lowering price per port 	
• Optical modules are designed to operate at only one data rate and only purchased in applications where that data rate is needed	UTP PHYs are rate adaptive – making them attractive for PC LOM adoption where they are sold as "future proofing"	









1000-BASE-T	10GbE Solution [UTP]
Multilevel coded PAM signaling (2-bits/symbol)	Multilevel coded PAM signaling (3-bits/symbol)
5-level with trellis code across pairs	10-level with trellis code across pairs
Full duplex echo-cancelled transmission	Full duplex echo-cancelled transmission
125 Mbaud, ~80 MHz used bandwidth	833 Mbaud, ~400 MHz used bandwidth
Moderate NEXT cancellation	High-Performance NEXT cancellation
No specified FEXT cancellation	High-Performance FEXT cancellation



